Friday, February 24, 2017

AADUSD Network Electronics 470 #170064043 Q&A RFI Responses

RFO DEADLINE: Bids must be received at the Place for Submitting Bids not later than **Friday, March 24, 2017 at 3:00 PM PST** ("RFO Deadline"). The District shall return, unopened, each RFO received after the RFO Deadline.

Sealed RFO responses must be submitted to the District at the following location: ("Place for Submitting Sealed Bids"):

Acton-Agua Dulce Unified School District
ATTN: Ty Devoe Director of Technology
33630 Red Rover Mine Road Acton, CA 93510

Alternative Submission via E-mail Contact Information: Ty Devoe, Director of Technology Email:
tdevoe@aadusd.k12.ca.us

1. Regarding the firewall solution, is the District seeking a high availability solution (active-passive, active-activate) or a single unit?
   We are seeking a single unit solution for firewall.
2. Would the District prefer 8x5 or 24x7 support?
   We are fine with business hours support (8x5)
3. Which of the following features would the district wish to implement in a firewall solution?
   a. Firewall **(Yes)**
   b. Antivirus, Antimalware **(Yes)**
   c. Intrusion prevention **(Yes)**
   d. Web content filtering **(Yes)**
   e. VPN (IPSex/SSL) **(Yes)**
   f. Antispam **(Yes)**
   g. Application control **(Yes)**
   h. SSL acceleration **(No)**
   i. Data leakage prevention **(No)**
4. What degree of testing do you require for all cable drops?
   Copper Testing:

   • **All cables and termination hardware shall be tested.**

   • **All cables shall be tested in accordance with ANSI/TIA/EIA standards, manufacturer specifications and best industry practice.**

   • **All twisted pair copper cables links shall be tested for continuity, pair reversals, shorts, distance/length, opens, and performance as indicated for the type of cable installed.**

   • **This project includes the testing for Cat-6 cables.**

   • **All cables tested for data and voice applications will be recorded and submitted as part of a final documentation package.**

Fiber Optic Testing:

> • **All strands will be tested one way with Power Meter. All test results shall be documented and submitted with the final documentation package.**

5. Is the existing rack in the MDF staying?
   Yes, and all existing drops and network equipment need to remain functional.
6. What type of four-post rack do you want in the MDF.
   Unsecured/open.
7. Do you require a C-7 License from California State Board?
   Yes
8. Do you require prevailing wages for cabling work?
   Yes
9. What are the working hours?
   To be determined after contract has been awarded, but typically after school hours (3:00 p.m. start time on school days).
10. Do you require bid bond for this project?
    Yes
11. Any particular color cable for voice and data?
    District has standardized on blue cat6 cable for both data and voice; wall plate terminations are blue and yellow respectively.
12. Do you require 2 data drops for each WAP?
    Not required as long as the WAP you suggest meets bid specs using only one drop.
13. Do you have the WAP count for each classrooms/offices?
    This information is listed in the Form 470 RFP, but is generally one per classroom and additional WAPs in office spaces.
14. During the job walk, you mentioned the 2-post rack in the MDF will stay. Is that correct?
    Yes.
15. For the admin office cable run, if the contractor discovers an existing EMT sleeve does not contain sufficient space to the MDF, how would the district like for us to proceed?
    The district expects the existing fiber pathway will be sufficient for the admin office cable run to the MDF. All cat 6 pathways must be new per the bid request documentation.
16. Is it possible that you can post the drawing sooner than 2/24th date? The handout is really small for us to read. Our team would like to get started on this as soon as all the information is available to us.
    The drawing will post on 2/24 and the bid deadline will be adjusted as a result, providing all vendors 28 days to generate responses with the new information.
17. Is this grading scale for the services portion the same scale for vendors providing pricing strictly for the hardware?
    Yes
18. Are you interested in other manufacturers other than those listed in the RFP?
    Yes, as long as they are equivalent and you include documentation that indicates your choice is actually equivalent.

19. Can I submit multi-vendor pricing for each of the categories (for example I want to present Fortinet, SonicWall, Palo Alto , Juniper, and Sophos for the firewall)
Of course you can submit multiple vendors and we will consider them.
20. Can I send out an outside sales representative to meet and introduce face to face?
Our optional job walk last week, time and place embedded into our RFQ/RFP, would have been the event at which this should have occurred. At this point in order to remain fair to all bidders we must decline a personal meeting during the bid phase.
21. Is the district ok with partial responses to the RFP, i.e. bids on only particular sections, or are you only looking for someone that will bid the entire project?
We are looking for solutions that encompass the entire scope of work, but will review and consider partial solutions if they are submitted.